

# SureCost is the All-in-one Smarter Purchasing & Inventory Solution for Pharmacies

One Solution to Maximize Savings and Minimize Disruptions



### SureCost Purchase Manager™

#### One Purchase Order, One Click.

End the hassle of multiple purchase orders in various formats. With SureCost, generate one purchase order worksheet for all items and vendors. Submit to all vendors simultaneously with just one click. Plus, you can both procure all products and initiate returns with your primary vendor with a single platform.

SureCost also helps you navigate through those challenging purchasing situations. By seeing real-time product availability from most of the wholesalers and distributors, easily move an item or source to prevent out-of-stocks while capturing the reason and impact on your cost of goods. When vendor minimums aren't met, small POs can be combined or deferred to a later date. These are just a few examples of how SureCost drives smarter purchasing decisions for your pharmacy.

# No More Price Shopping. View all Purchasing Options in One Place.

For each item you add to your purchase order worksheet, SureCost provides a **consolidated view of all purchasing options within a product group**. The product group contains equivalent products, but you have the capability to customize the group of items by separating brands, package sizes, unit of use and unit dose based on your needs.



Once purchases are made, view a real-time summary of what you ordered.





#### **Driving Compliance to Maximize Rebates**

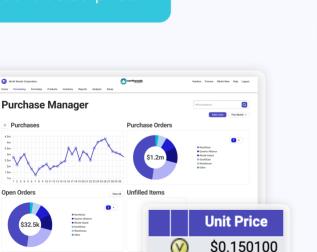
Understanding and adhering to primary vendor contracts is crucial as it unlocks savings through maximized rebate programs, contributing significantly to overall financial health. To drive compliance, SureCost inputs the key components of your contracts—such as minimum purchase volume, Generic Compliance Ratio (GCR) and other pharmacy preferences—into your rules and configurations. SureCost Purchase Manager<sup>TM</sup> then recommends which item in a product group aligns with your pharmacy's strategy and goals. Automated recommendations standardize your purchasing strategy across your pharmacy. For a manager, these act as guardrails for your team.

	Qty	Avl	Catalog #	NDC	Description
Recommended Item	3	278	3905379	16714083501	Ziprasidone hcl 20 mg capsule bottle 60 🛄
[Buy Original Item]	3	54	3751930	65862070260	Ziprasidone hcl 20 mg capsule bottle 60 🛄
[Buy this item]	3	0	2016681	00781216460	Ziprasidone hcl 20 mg capsule bottle 60 🛄

With SureCost, you get your true cost. Costs displayed factor in rebates and market-share rebates to help you understand the rebates

due from each source.

While vendor catalogs are updated nightly, SureCost takes it a step further by alerting you when the vendor's price does not match the GPO or contracted price.



Vendor

Special

Price

95384

208684

\$93750

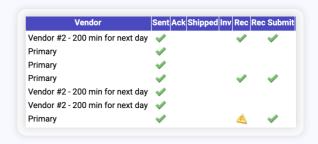


SureCost will also alert you if an item has a vendor special price. These are items that primary vendors and large wholesalers are pushing pharmacies to buy. These special-priced items have multiple names depending on the vendor: Source, Progen, PRXO, OneStop. SureCost categorizes all of them as "vendor special price."



### **Empower Data-Driven Purchasing Decision-Making**

With Primary Vendor Assurance, automated reports and analysis tools help pharmacies monitor and track compliance with primary vendor agreements, ensuring adherence to their rebate and financial objectives.





Say goodbye to decision dilemmas. Make data-driven decisions with real-time insights into total purchasing spend, open purchase orders, savings, rebates and vendor spend across all pharmacy locations. If your team decides not to purchase the SureCost-recommended item, you'll indicate a reason why and the solution tracks this, giving you full visibility into the impact on your cost of goods.

#### Receive the Right Items, Right Quantities, Right Prices.

After submitting your purchase order worksheets, SureCost will track and alert you at every step of the purchasing process, from submitting your order to receiving the items.

No need to check against a packing list for you to marry the invoices and send to accounting later. Scanning with the SureCost mobile app enables you to receive your items anytime, anywhere. SureCost will flag product/price/quantity discrepancies and allow you to reconcile them with the same solution. SureCost's seamless integration with your Accounts Payable makes it easy. Electronically scanning leaves no chance for miscount, saving time and improving accuracy. Even if your primary vendor offers a receiving system, with SureCost, you won't have to receive your secondary vendor items separately.

#### Find Hidden Savings With SureCost

SureCost provides a list of items on an open PO worksheet where you can find savings. Here are a few reasons why an item would be on this list:

You prefer to purchase products at a size that fits your monthly volume.

You use automated dispensing technology where you need consistency of product.

Although buying their Top 200 helps pharmacies meet their primary vendor compliance, it may be more cost-effective to purchase outside of the 200.

Patient may prefer to buy a specific NDC, but it is not the lowest cost in that product group.

Secondary vendors may be offering substantial savings for an item.



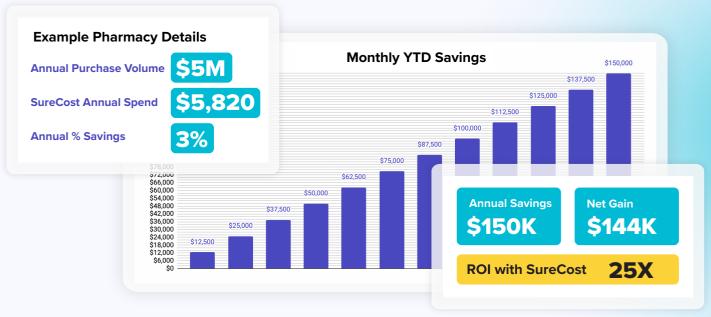




We needed to know if the switch was worthwhile, so we did an analysis. It turned out SureCost was saving us over \$200,000 a year. And it's probably closer to \$300,000 now."

Nic Smith, Founder and Owner, Smith Pharmacy

#### **How Your Pharmacy Saves with SureCost**



The savings with SureCost graphic is only an example, based on a conservative average monthly and annual savings calculation of current SureCost retail customers; the exact savings will vary per customer.

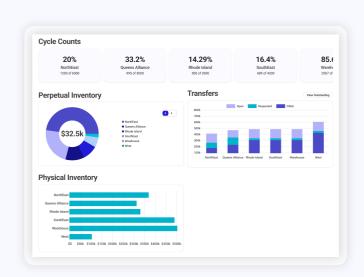
### SureCost Inventory Manager™

## Perpetually Accurate. Always Automatic.

SureCost Inventory Manager<sup>™</sup> oversees physical and perpetual inventory, transfers and returns, enabling standardization of items across all pharmacies and quicker responsiveness to changes in stock levels.

Thanks to our seamless integration with your pharmacy management system, SureCost Inventory Manager™ enables you to order a curated list of items aligned with your dispensing trends. This ensures heightened accuracy in both inventory levels and purchase orders.

Automatically update your "on-hand" count and send your pharmacy management system an acknowledgment of what you received in real time.



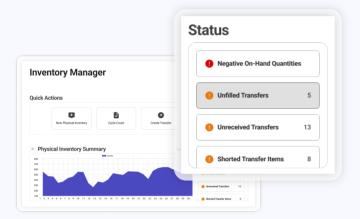


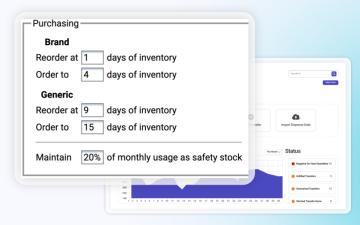


### SureCost Customers Reduce Excess Inventory by 10—20% on Average

### **Automate Replenishment Orders**

Generate daily or just-in-time data-driven orders by considering purchasing and usage volumes and inventory levels. By having the right inventory at the right time, pharmacies save several hours per week while reducing out-of-stocks.





# **Proactively Resolve Inventory Shortages**

Initiate transfer of stale or slow-moving products to other departments or pharmacy locations—entirely automatically. Automatically receive alerts for negative on-hand quantities and unfilled, unreceived and shorted transfers.

66

When I was a pharmacy technician, it took one to four hours on a good day to complete cycle counts. Once we implemented SureCost's perpetual inventory management, our counts were easily and accurately up to date. **This cut down** the time to 30 minutes for my cycle counts and, in 15 minutes, I would confirm my order is up-to-date and submit it. I spent less time on purchasing and freed up my time to help in other areas in the pharmacy."

Gabriel Toribio, Central Purchasing Manager at PharMerica

Pharmacies Save an Average of 50% of Time Spent

on Purchasing and Inventory Management With SureCost Without SureCost

With SureCost

2—3 hours

1-1.5 hours





## Achieve and Maintain DSCSA Compliance With SureCost

SureCost empowers pharmacies to stay consistently DSCSA-compliant by streamlining receiving and capturing of DSCSA data.

As pharmacies use the mobile app to scan the 2D barcode to receive their items, they are simultaneously capturing all of the DSCSA-mandated data.



**Book a DSCSA Consultation** 

### Work Smarter. Save More. Stay Compliant.



Harness an all-in-one, smarter solution for all your purchasing and inventory management needs



Remove backtracking and paper chasing thanks to best-in-class automation



Gain a holistic view of your pharmacy's purchasing and inventory to improve decision-making, leading to cost savings and a streamlined approach to pharmacy management



Integrate your purchasing solution with your pharmacy management and accounts payable systems



Use the SureCost mobile app to manage purchasing and inventory anytime, anywhere

See how much time and money you'll save with SureCost. Let's talk.

Book a Demo



